



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in



C/o Meghalaya State Housing Financing Cooperative Society,

Upper Nongrim Hills, Behind Bethany Hospital, Shillong, East Khasi Hills District,
Meghalaya – 793003(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in

E-mail: admin.mbda@gov.in

Expression of interest for setting-up of large processing units in collaboration with private agri-businesses (under window 4 of Megha-LAMP project)

Tender Ref. No: **MBMA/MLAMP/135/Prime Hubs and Window 4/2021-22**

Date of issue of Tender document: 18th March 2024

Current Office Address: Meghalaya Basin Development Authority/Meghalaya Basin Management Agency

C/o Meghalaya State Housing Financing Co-operative Society Ltd. Campus, Nongrim Hills, Shillong-793003



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

Background

With most of the population of Meghalaya living in rural areas, agriculture remains the main source of income and livelihood. Consequently, the importance of strengthening the agricultural sector is high. To support the farmers, collectivisation has been aggressively taken up in order to overcome the challenges of scattered landholdings and achieve economies of scale. The State currently has over 400 vibrant cooperatives with strong farmer memberships.

To take the production dynamics to the next level, a hub and spoke model has been set in place. Over 197 collection centres, 68 warehouses, 44 cold storage units and 160 micro-processing units, operationalised through a community driven model, will act as spokes. The spokes will cater to the PRIME hubs which are being established at strategic locations across the State as centres for strengthening home-grown agri enterprises. These hubs will address the higher-level needs of farmers and agri entrepreneurs through support for funding, technology, and access to remunerative markets.

To further promote agri-businesses in the state, the Government of Meghalaya through Meghalaya Basin Management Agency (MBMA) is calling on interested farmer collectives in the state to collaborate with private entities. Selected farmer collectives will be given a grant of up to 1 Cr. A maximum of 10 farmer collectives will be selected.

Objective of the EoI

Through this EoI, MBMA wishes to identify a maximum of 10 farmer collectives who are collaborating with private entities for setting-up agri-businesses.



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills, Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

Conditions for eligibility

#	Qualification Criteria	Documentation
1	Farmer collectives (IVCSs, CBOs, NGOs or any other such farmer collective) registered in the state and operational for a minimum of 3 years.	Registration certificate or any other relevant document
2	The farmer collective should have a collaboration with a private entity or should have an MoU (Memorandum of Understanding) for undertaking a joint venture with a private entity.	Documents like an MoU or an MoA, or any other relevant document must be submitted
3	The farmer collective should be operational within the blocks of the Megha-LAMP (Meghalaya Livelihood and Access to Market Project), or Should source produce from the list of Megha-LAMP blocks (list attached in Annexure 1)	The business plan should highlight the list of villages from where the produce will be procured
4	The private entity should be registered in India and be operational for a minimum of 3 years.	Documents like ROC registration, MoA of Company, AoA of Company, PAN, GST registration or any document signed by the competent authority must be furnished.
5	The private entity should have prior experience in agri-business of similar nature as being proposed.	Should furnish documented proof of having undertaken work of similar nature in past
6	A minimum of 100 households should be directly or indirectly part of the proposed intervention in the value-chain.	The business plan should detail the potential number of farmers the proposed intervention will benefit

Components applicable for funding

As the objective of the EoI is to promote agri-businesses with technology support and expertise from private players, components related to value-addition and post-harvest management are applicable for funding. These include but are not limited to the following:

- Larger processing facilities,
- Commercial, multi-chamber cold storage facilities,
- Hi-tech Nurseries,
- High-end export pack-houses,
- Hi Tech Slaughterhouses,

Current Office Address: Meghalaya Basin Development Authority/Meghalaya Basin Management Agency

C/o Meghalaya State Housing Financing Co-operative Society Ltd. Campus, Nongrim Hills, Shillong-793003



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

- Large / new technology processing units
- Embedded technical support & services

Grant amount

Maximum 1 Crore or 30% of total fixed capital investment and technical support cost whichever is lower will be given as a grant.

The Applications will be evaluated on the basis of their potential impact for strengthening the specific value-chain and the numbers of farmers that it will impact.

Submission of EoI

The service provider shall submit 'Form A' as attached in annexure, a business proposal and the relevant documents as mentioned in the EoI.

Submission of Business Proposal:

1. Business proposal should include the following
 - a. The objective and rational of the proposed intervention
 - b. A detailed budget, highlighting the cost of each component (infrastructure, machines, tools etc.) along with the cost of the operational expenses.
 - c. List of the villages from where the agri-produce will be sourced.
 - d. The location where the intervention will be undertaken
 - e. Roles and responsibilities of all the stakeholders
2. Soft Copy of Business Proposal Submission: Soft copy of business Proposal shall be submitted in PDF format along with scanned signature on each page through email. The documents are to be sent to humanresources@themeghalayanage.com before the Proposal due date and time.
3. Hardcopy of the same can be submitted to- Meghalaya Basin Management Agency,
***C/O Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, Meghalaya – 793003***
4. Last Date and Time for submission of Proposal: 9th April 2024, 17:00 PM.



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

A. GENERAL TERMS & CONDITIONS:

- i. Meghalaya Basin Management Agency (MBMA) reserves the right to accept or reject all or any of the proposals without assigning any reason whatsoever.
- ii. Meghalaya Basin Management Agency (MBMA) reserves the right not to proceed with the Process at any time, without notice or liability.
- iii. The decision of the CEO, Meghalaya Basin Management Agency (MBMA) shall be final in all cases.

-Sd-

Chief Executive Officer (C.E.O)

Meghalaya Basin Management Agency (MBMA)

c/o Meghalaya State Housing Financing Co-operative Ltd.,

Upper Nongrim Hills,

Shillong, Meghalaya - 793003



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

Annexure 1

Sl. No	District	Block
1	Ri Bhoi	Umling
2	SWKH	Ranikor
3	WJH	Amlarem
		Thadlaskein
4	EJH	Khliehriat
5	WKH	Mawshynrut
6	EKH	Khatarshnong
		Mawphlang
		Shella
7	SWGK	Zikzak
8	SGH	Baghmara
		Chokpot
9	NGH	Kharkutta
10	EGH	Dambo Ronjeng
		Songsak
11	WGH	Tikrikilla
		Dadenggre
		Selsella

Current Office Address: Meghalaya Basin Development Authority/Meghalaya Basin Management Agency

C/o Meghalaya State Housing Financing Co-operative Society Ltd. Campus, Nongrim Hills, Shillong-793003



MEGHALAYA BASIN MANAGEMENT AGENCY (MBMA)

C/o Meghalaya State Housing Financing Cooperative Society, Upper Nongrim Hills,
Behind Bethany Hospital, Shillong, East Khasi Hills District, Meghalaya – 793003

(CIN No. U75144ML2012NPL008509)

Phone: +91-364- 2522921/2522992

Website: www.mbda.gov.in, E-mail: admin.mbda@gov.in

Form – A

To

Date:

Chief Executive Officer (C.E.O)

Meghalaya Basin Management Agency,

C/o Meghalaya State Housing Financing Co-operative Society Ltd.,

Upper Nongrim Hills,

Shillong, Meghalaya-793003.

Sub: Expression of Interest (EOI) for onboarding service providers for Precision Agriculture under Meghalaya Basin Management Agency.

Dear Sir / Mam,

I hereby confirm that (insert the name of the farmer collective), the Applicant satisfy the terms and conditions laid down in the EOI document.

The Applicant contact details for official correspondence shall be as below:

- Postal Address:
- E-mail:
- Mobile No.:
- Website name (if any):

I/we agree and undertake to abide by all the terms and conditions of the EOI Document. In witness thereof, I/we submit this Proposal under and in accordance with the terms of the EOI Document.

Yours faithfully,

(Signature, Name & designation)